

# WHY CHOOSE US?

## PROVEN RESULTS

Consistently sell homes faster and at higher prices compared to the local market average.

## LOCAL EXPERTISE

In-depth knowledge of the San Juan Islands market, neighborhoods, zoning, waterfront regulations, and buyer trends.

## SOUND GUIDANCE

Data-driven pricing strategies to position your home competitively while maximizing value.

**\$22M**

VOLUME  
SOLD LAST  
18 MONTHS

**5 STARS**

AVERAGE  
CLIENT  
RATING

**78%**

REPEAT &  
REFERRAL  
BUSINESS

**35+**

YEARS OF  
ISLAND  
EXPERIENCE

## GLOBAL REACH

Backed by Coldwell Banker's worldwide network, connecting your property to qualified buyers around the globe.

## NEGOTIATION EXPERTISE

Skilled in handling multiple-offer scenarios and securing favorable terms for sellers.

## PERSONAL SERVICE

Direct, responsive communication and guidance through every stage of the process.

## PROOF OF PERFORMANCE

● San Juan Market   ● Jane & Peter Anna

AVERAGE DAYS  
ON MARKET

112 days

76 days

SALES/ LIST  
PRICE RATIO

94.2%

96.4%

AVERAGE  
SALE PRICE

\$670,081

\$825,479